

BLUE CANYON CAPITAL

Blue Canyon Capital is focused on acquiring and operating an existing private company in the industrial/information services or niche manufacturing sectors of the economy. The founders of Blue Canyon Capital will take senior operating roles in the newly acquired company and offer a number of substantial advantages to selling to other financial or strategic buyers.

Advantages

Blue Canyon provides increased flexibility for absentee owners or managers looking to transition their role in the every day operations of the business. In addition, the founders' commitment to assume operating roles ensures a desire to maintain the quality and reputation of the existing business rather than merging it into another company. Third, Blue Canyon's desire for growth and expansion provides additional security and opportunity for current employees after the transaction. Finally, Blue Canyon is able to complete a wide range of transactions in terms of structure, size and timing.

Investors

Blue Canyon Capital is funded and advised by a strong group of individual and institutional investors with extensive transaction, operating and industry experience.

TARGET INDUSTRIES

Transportation/Logistics

Third Party Logistics
Freight Forwarding/Brokerage
Asset-Light Transportation

Outsourced Business Services

Asset Liquidation/Brokerage
Billing and Payroll Processing
Specialty Insurance/Claims Processing

Environmental Services

Recycling Services
Remediation and Monitoring
Alternative Energy Services

Maintenance and Prevention Services

Service Station Maintenance
Medical Equipment Cleaning/Repair
Energy Services Companies

Specialty Healthcare

Home Infusion Therapy
Patient Monitoring

Niche Manufacturing

Industrial Products and Components
Homeland Security and Defense

TARGETED DEAL METRICS

Revenue: \$10-50 Million
EBITDA: \$2-7 Million
Total Value: \$10-30 Million
EBIT Margins: 15%+

BUSINESS FUNDAMENTALS

- Long-term growth potential
- Recurring revenue business model
- History of stable profits and cash flow
- Defensible market position
- Large and fragmented market

To reach Blue Canyon Capital with potential transactions or any questions, please contact:

Chris Hendriksen
Managing Partner
773-880-8846
chris@bluecanyoncapital.com

Andy Schoonover
Managing Partner
773-880-8848
andy@bluecanyoncapital.com

www.bluecanyoncapital.com